



CORPORATE  
COMMERCIAL BANK AD

# ANNUAL REPORT

2005

W E L O O K A T T H I N G S T H E W A Y Y O U D O

We at Corporate Commercial Bank AD never forget our prime purpose:

to approach you as an individual.

► We look at things the way you do.



CORPORATE  
COMMERCIAL BANK AD

We at Corporate Commercial Bank AD  
never forget our prime purpose:

to approach you as an  
**INDIVIDUAL.**

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# ADDRESS OF THE CHAIRMAN OF THE SUPERVISORY BOARD OF CORPORATE COMMERCIAL BANK



*DEAR SHAREHOLDERS,*

It is with satisfaction that I present to you the Corporate Commercial Bank 2005 Annual Report.

The past year marked further achievements which prove the rightness of the Bank's development policy. All challenges arising from public and business life were overcome, with the Bank yet again confirming its vigour and adaptability.

Amid heightened competition, sustainable growth was attained along with excellent balance sheet aggregate growth rates which outstrip Bulgarian banking averages. Assets have grown by 45.71 percent, customer deposits are 47.65 percent higher, and the credit portfolio is up by 59.05 percent. Gross operational income increases of 20.97 per cent reflect credit portfolio growth and higher transaction volumes.

The year saw the Bank continuing to develop both conventional and alternative distribution channels. Branches opened in Kazanluk, Veliko Turnovo and Harmanli, alongside offices in Sofia and Sozopol. An e-banking system went live, offering customers a remote transaction and information solution entirely covered by the most advanced security encryption. Significant spending on infrastructure and securing future market positions is investment into growth which will be returned as yield over coming years.

Alongside developing its business, Corporate Commercial Bank also grew in stature as an entity with a clearly recognised social role. The Bank is promoting child health and supporting international participation for Bulgarian arts and sports.

Our strategic objectives for 2006 involve continuing our planned asset growth, retaining positions gained, expanding market share within Group II banks, and maintaining stable and growing trading revenues. In pursuit of these objectives, we shall harness our competitive advantages and shall monitor business environment changes carefully, thoroughly and constantly. We shall maintain high customer service standards and open new operational structures in Sofia and the country.

In conclusion, may I note that the achievements reflected here are also the product of fair relationships with our customers and partners, hard work of our officers, and confidence of our shareholders. May I wish all of them every success during the rest of this year!

A handwritten signature in black ink, appearing to be 'Tzvetan Vassilev'.

**Tzvetan Vassilev**  
*Chairman of the Supervisory Board*

# MISSION AND VISION

**E**stablished more than a decade ago, today Corporate Commercial Bank is a leading dynamic bank combining tradition with flexibility under rapidly changing market conditions. The Bank strives to be in constant unison with the requirements and needs of its customers, living up to its motto, *Our customers are dear to us*.

The Bank's staff strives to live up to its image of a promising, profitable and reliable institution. Leading watch-words include offering quality service, awareness of social responsibility, and creating value for customers, shareholders, staff and the general public.

## PRODUCT PROFILE

Corporate Commercial Bank provides personal bank service with guaranteed security, confidentiality, low costs and comfortability, offering its customers comprehensive services and a full range of bank products:

- ✓ Current accounts in national and foreign currency, suspense accounts in levs and liquidation accounts;
- ✓ Time deposits in national and foreign currency; preferential deposits and deposits with deposit certificates in euro;
- ✓ Debit cards in national and foreign currency, domestic and international credit cards in national and foreign currency;
- ✓ Loans in national and foreign currency, mortgage loans, working capital loans, investment loans, housing and consumer loans, guarantees;
- ✓ Payments in national and foreign currency;
- ✓ Arbitration transactions;
- ✓ Bank references and certificates;
- ✓ Public vaults;
- ✓ E-banking.

Besides traditional bank products and services Corporate Commercial Bank offers services in the field of investment banking and brokerage operations:

- ✓ Trade in government securities, shares and bonds in the stock exchange;
- ✓ Corporate finance: mergers and restructuring of companies; preparation and primary public offering of shares; preparation and sale of bond issues; risk financing;
- ✓ Consultancy and analysis on privatization transactions, mergers and takeovers;
- ✓ Financial analysis and structured information on companies and industries.

# MAJOR FINANCIAL DATA

	2005	2004	Growth rate
<b>Indicators:</b>			
Net profit	4 377	4 223	3.65%
Equity	42 892	28 516	50.41%
Assets	523 865	359 522	45.71%
Customer deposits	453 292	307 003	47.65%
Customer loans	262 397	164 979	59.05%
Earnings <i>per share</i> (BGN)	1.46	2.11	-0.65
Balance sheet value <i>per share</i> (BGN)	14.30	14.26	0.07
<b>Income:</b>			
Net interest income	14 132	13 795	2.44%
Net income from fees and commissions	5 008	3 972	26.08%
Net income from commercial operations	3 964	1 436	176.04%
Other income from operations	550	350	57.14%
Gross operational income	23 654	19 553	20.97%
<b>Expenditure:</b>			
Operational expenditure	17 790	13 612	30.69%
Provisions (net)	653	677	-3.55%
Tax expenditure	834	1 041	-19.88%
<b>Ratios:</b>			
Return on assets	1.00	1.26	-0.26
Return on equity	11.81	16.41	-4.60
Equity/assets by end period	8.19	7.93	0.26
Net interest margin	3.70	4.64	-0.94
Total capital adequacy ratio <sup>1</sup>	12.30	13.23	-0.93
Primary liquidity <sup>2</sup>	13.44	14.18	-0.74
Secondary liquidity <sup>3</sup>	45.11	49.85	-4.74
Loans/Deposits	55.21	50.77	4.44
<b>Resources (cash by end period):</b>			
Branches	14	11	27.27%
Staff	250	209	19.62%

<sup>1</sup> According to BNB Ordinance No. 8.

<sup>2</sup> The share of cash in total borrowed funds.

<sup>3</sup> According to BNB Ordinance No. 11.

# BULGARIA'S ECONOMY AND THE BANKING SYSTEM THROUGHOUT 2005

**B**etween January and June 2005 Bulgaria's economy posted high-rate growth, while in the second half-year it slowed down and stabilized at levels lower than in 2003 and 2004.

Compared with the previous year the 2005 current account deficit exhibited a two-fold increase: by November it totaled EUR 2.681 billion or 12.7 percent of GDP against 6.6 percent of GDP in the corresponding period of 2004. The worsened current account balance reflects lower positive balances on services and current transfers and the increased negative balance on transportation.

Trade balance for 2005 ended in deficit of EUR 3.656 billion. Foreign direct investment in Bulgaria in 2005 totaled EUR 1.510 billion or 7.1 percent of GDP, while it was EUR 1.527 billion or 7.9 percent of GDP a year earlier. All funds were invested in incorporating new and improving the existing enterprises in industrial and energy sectors, telecommunications and infrastructure.

The Ministry of Finance made advance debt payments of about EUR 340 million to the IMF and the European Bank for Reconstruction and Development. Reduced indebtedness made Bulgarian economy less vulnerable to external shocks.

Industrial sales slowed down to 8.2 percent on an annual basis and production index to 5.8 percent in November on an annual basis.

Based on the National Statistical Institute (NSI) data in December consumer price index reached 6.5 percent on an annual basis. Retail sales index went up by 12.8 percent in real terms. Private consumption fell significantly: to 1.7 percent. Household demand indicators were seriously impacted by the higher average annual inflation (5 percent). In December 2005 unemployment accounted for 10.73 percent, down 1.43 percentage point on December 2004.

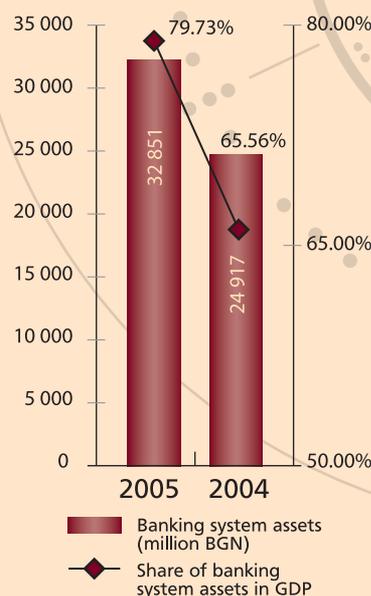
Over 2005 the banking sector was characterized by strong competition between commercial banks resulting in a substantial increase in the volume of new loans. Consequently, spreads between lending and deposit rates persistently narrowed and nonperforming loans, tending to increase, caused concern.

A wave of bank consolidations, reflecting the end of privatization in the banking sector in 2004, outlined another major trend in banking development.

By the end of December 2005 banking system assets reached BGN 32.85 billion accounting for 79.73 percent of GDP projections. The banking sector balance sheet figure went up by BGN 7.93 billion (31.8 percent) for a year.

Asset growth was funded mostly by increased deposits of financial and nonfinancial institutions. By 31 December 2005 the total deposit base reached BGN 25.4 billion comprising 77.4 percent in the balance sheet liabilities. It exhibited an increase of BGN 5.88 billion (30.1 percent) in a twelve-month horizon. Financing resources (deposits, long-term and short-term borrowed funds) totaled BGN 27.99 billion. By 31 December 2005 net loans disbursed to nonfinancial institutions amounted to BGN 17.74 billion accounting for the largest share (54 percent) in the asset structure. Year-to-year growth of the net loan portfolio was BGN 4.39 billion (32.9 percent), with commercial loans indicating the largest absolute increase (BGN 2.15 billion). Housing loans were again rising most rapidly by 101.2 percent. The *Equity* balance sheet aggregate reached BGN 3.45 billion, and the growth of BGN 714 million (26.14 percent) on December 2004 is attributable to the increase in banks' current earnings, their shareholder capital and the revaluation of fixed assets. By 31 December 2005 the banking system profit amounted to BGN 584.2 million, up 34.6 percent on 2004.

To minimize risks for banks, BNB pursued a restrictive policy intended to limit lending and to tighten capital requirements, thus bringing the banking system and supervision in line with the Basel Accord II provisions.



# OVERVIEW OF CORPORATE COMMERCIAL BANK OPERATIONS IN 2005

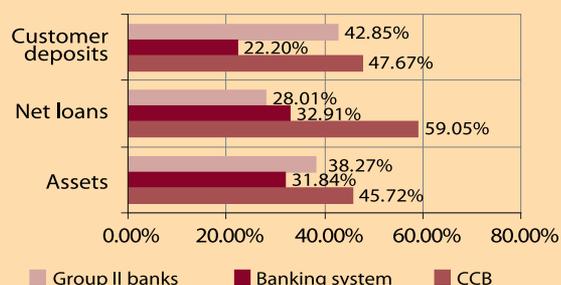
## BUSINESS POSITION

**B**y the end of 2005 the banks operating in Bulgaria numbered 34 divided into three groups: Group I banks include the ten largest banks in respect of their assets; Group III banks include foreign bank branches; Group II banks include the remaining banks and Corporate Commercial Bank is part of this group.

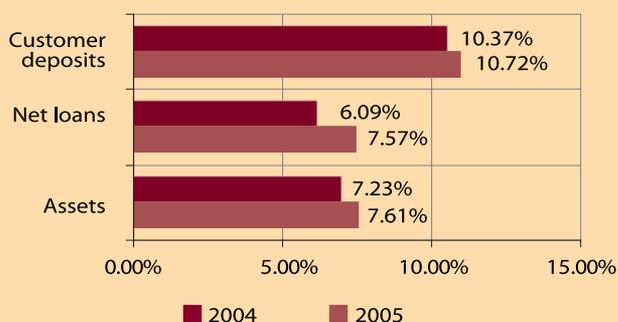
Under the conditions of increasing competition Corporate Commercial Bank managed to attain high annual growth of assets, customer deposits and loans which outstrip the growth of these balance sheet aggregates for the banking sector as a whole and Group II banks<sup>4</sup>.

The Bank succeeded in sustaining its sixth place among Group II banks and in increasing its market share both within Group II banks and the entire banking system.

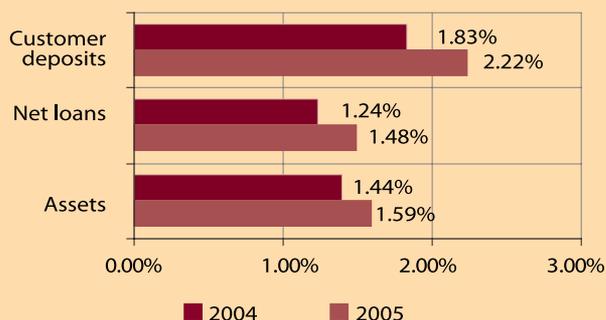
### BALANCE SHEET AGGREGATES GROWTH



### CORPORATE COMMERCIAL BANK MARKET SHARE IN GROUP II BANKS



### CORPORATE COMMERCIAL BANK MARKET SHARE IN THE BANKING SYSTEM



Over 2005, Corporate Commercial Bank expanded its branch network by opening three new branches in Kazanluk, Veliko Tarnovo and Harmanli and four offices (three in Sofia and one in Sozopol). The Bank's branches and offices in Bulgaria numbered 27.

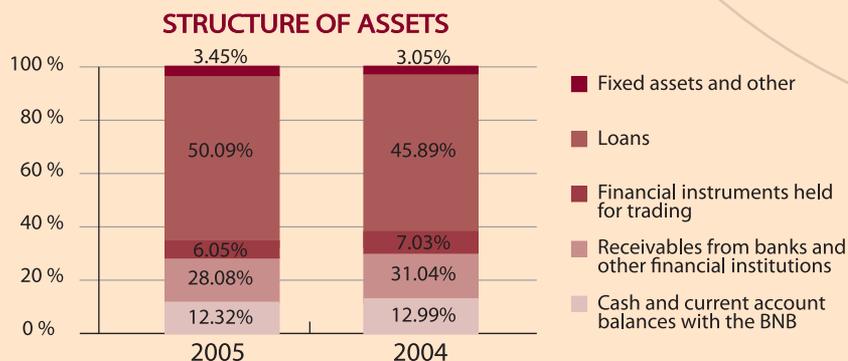
<sup>4</sup> According to BNB data by 31 December 2005.

## Balance Sheet

<i>Short balance sheet (BGN '000)</i>	2005	2004	Growth (%)	Growth (amount)
<b>ASSETS</b>				
Cash and current account balances with the BNB	64 562	46 708	38.22%	17 854
Receivables from financial institutions	147 112	111 580	31.84%	35 532
Securities	31 700	25 275	25.42%	6 425
Loans to nonfinancial institutions (NFI) and other customers	262 397	164 979	59.05%	97 418
Buildings and other fixed assets	17 405	10 443	66.67%	6 962
Other assets	689	537	28.31%	152
<b>Total assets</b>	<b>523 865</b>	<b>359 522</b>	<b>45.71%</b>	<b>164 343</b>
<b>LIABILITIES, MINORITY INTERESTS AND CAPITAL</b>				
Deposits from financial institutions	26 951	22 075	22.09%	4 876
Deposits from NFI and other customers	453 292	307 003	47.65%	146 289
Other borrowed funds	205	320	-36.03%	-115
Other liabilities	525	1 608	-67.35%	-1083
<b>Total liabilities</b>	<b>480 973</b>	<b>331 006</b>	<b>45.31%</b>	<b>149 967</b>
<b>Total equity</b>	<b>42 892</b>	<b>28 516</b>	<b>50.41%</b>	<b>14 376</b>
<b>Total liabilities, minority interests and capital</b>	<b>523 865</b>	<b>359 522</b>	<b>45.71%</b>	<b>164 343</b>

## Assets

By the end of 2005 assets reached BGN 523,865,000 against BGN 359,522,000 a year earlier. Assets grew gradually and sustainably, being funded primarily by the rising customer deposit base and partially by an increase in equity.



Over the review year assets were restructured: the share of high-earning assets and the components related to trade banking increased at the expense of the share of receivables from financial institutions and financial instruments held for trading.

The relative share of *cash in* total assets remained almost unchanged decreasing by less than one percentage point. In absolute terms cash totaled BGN 64,562,000 against BGN 46,708,000 by the end of 2004.

*Receivables from banks and other financial institutions* went down to 28.08 percent of total assets against 31.04 percent by the end of 2004: they amounted to BGN 147,112,000 by end-2005 and BGN 111,580,000 by end-2004. The bulk of these receivables (85 percent) was in the form of time deposits in banks.

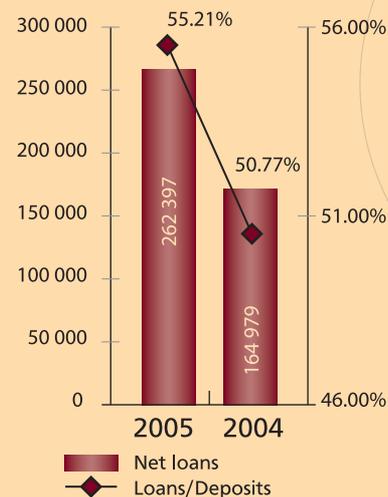
The relative share of *investments in securities* decreased to 6.05 percent against 7.03 percent by the close of 2004; their value by end-2005 was BGN 31,700,000 against BGN 25,275,000 by end-2004. Most of the investments (about 90 percent) were in trading portfolio securities; of these, government securities accounted for 73.46 percent, other debt securities of resident issuers 24.73 percent and securities of nonresident issuers 1.81 percent.

The share of *loans* by the close of the year accounted for 50.09 percent of assets against 45.89 percent by 31 December 2004; their net value posted a 59.05 percent growth to reach BGN 262,397,000 by the end of the review year against BGN 164,979,000 by end-2004.

The *loans to deposits* ratio improved and came to 55.21 percent against 50.77 percent by the end of 2004.

The structure of the credit portfolio in terms of types of borrowers remained almost unchanged, a result of the strategy for financing profitable businesses and the pursuit of a moderate policy of lending to individuals. The share of commercial companies remained the largest: 98.42 percent by the end of 2005; the gross value of loans to commercial companies reached BGN 260,975,000, exhibiting an increase of 59.04 percent. The share of loans to individuals went down from 1.79 percent by 31 December 2004 to 1.58 percent. However, in absolute terms these loans indicated an annual increase of 39.72 percent and reached BGN 4,179,000 by the end of 2005.

The quality of the credit portfolio was sustained owing to the effective credit risk management. *The degree of loan provisioning* measured by the *specific provisions to loans ratio* fell from 1.26 percent by 31 December 2004 to 1.04 percent reflecting progressively decreasing share of nonperforming loans to 0.88 percent against 1.19 percent a year earlier.



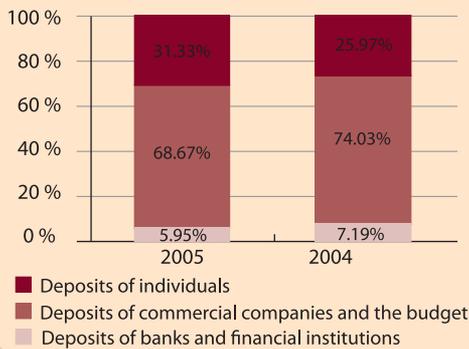
## Borrowed Funds

Borrowed funds totaled BGN 480,243,000 posting a 45.94 percent growth on end-2004.

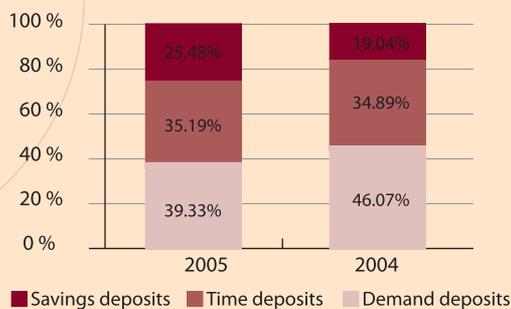
*Deposits of financial institutions* accounted for 22.09 percent or BGN 26,951,000 against BGN 22,075,000 and was entirely comprised of time deposits of nonbank financial institutions. Obviously, the bank does not need short-term

funds from the money market, which is indicative of its adequate liquidity.

### STRUCTURE OF DEPOSITS BY SOURCE



### STRUCTURE OF DEPOSITS BY INSTRUMENT



*Deposits of customers* rose significantly (47.65 percent): from BGN 307,003,000 by end-2004 to BGN 453,292,000 by end-2005.

The upward trends in the deposit base prompted changes in its structure by source of funds: the share of individuals' deposits went up to 31.33 percent against 25.97 percent by the end of the previous year, while the shares of deposits of commercial companies and financial institutions diminished.

As a result of the extensive supply of preferential demand deposits, an exceptionally competitive product, supported by the Bank's advertising strategy, the structure of deposits by instrument also experienced changes: the share of savings deposits grew to 25.48 percent against 19.04 percent by the end of 2004, and their amount posted a 95.30 percent annual increase; the share of demand deposits went down to 39.33 percent against 46.07 percent by end-2004, while their amount rose by 24.58 percent; the share of time deposits went slightly up: from 34.89 percent by end-2004 to 35.19 percent, with their amount increasing by 47.20 percent. The restructuring pushed up the interest expenses on customer deposits but favored the sustainable growth of the deposit base.

Deposits denominated in euro and leva preserved their dominating share of over 80 percent in the total deposit base, posting an annual increase of 2.25 percent.

## Capital and Capital Base

In annual terms the *Equity* balance sheet aggregate grew by 50.41 percent to reach BGN 42,892,000 against BGN 28,516,000 a year earlier. The bank's capital growth in 2005 was funded by both external (issue of new shares of BGN 10,000,000) and internal (capitalization of the 2004 profit) sources. Corporate Commercial Bank income in recent years, including 2005, has been of high quality and sound. Consequently, the Bank may further rely on internal sources in increasing its capital.

The increased capital helped the Bank cope with growth risks and meet the additional capital burden imposed by new Ordinance No. 8 under which capital funds for covering market risks are required. Throughout 2005 the Bank's capital level corresponded to the risk profile and remained within supervisory requirements.

## Financial Performance

By the end of December 2005 Corporate Commercial Bank reported a net profit of BGN 4,377,000, up 3.65 percent on an annual basis.

Operational results	2005	2004	Growth (%)	Growth (absolute amount)
Net interest income	14 132	13 795	2.44%	337
Net income from fees and commissions	5 008	3 972	26.08%	1 036
Net income from commercial operations	3 964	1 436	176.04%	2 528
Other income from operations	550	350	57.14%	200
<b>GROSS OPERATIONAL INCOME</b>	<b>23 654</b>	<b>19 553</b>	<b>20.97%</b>	<b>4 101</b>
Operational expenditure	17 790	13 612	30.69%	4 178
<b>NET OPERATIONAL INCOME</b>	<b>5 864</b>	<b>5 941</b>	<b>-1.30%</b>	<b>-77</b>
Provisions	653	677	-3.55%	-24
<b>PROFIT PRIOR TO TAXATION</b>	<b>5 211</b>	<b>5 264</b>	<b>-1.01%</b>	<b>-53</b>
Taxes	834	1 041	-19.88%	-207
<b>NET PROFIT</b>	<b>4 377</b>	<b>4 223</b>	<b>3.65%</b>	<b>154</b>

The Bank's profitability in 2005 was influenced by the following factors:

✓ *Favorable factors:* asset restructuring and an increase in the share of the highest earning assets (loans); deposit base restructuring and an increase in the share of cheaper funds (customer deposits); higher transaction volumes resulting in an increase in noninterest income;

✓ *Adverse factors:* sustainable and gradual rise in the cost of financing earning assets, consistent with enhanced competition in supply of deposit products and restructuring of customer deposit base intended to strengthen its stability; a gradual decline in interest income from loans attributable to enhanced competition in supply of loan products.

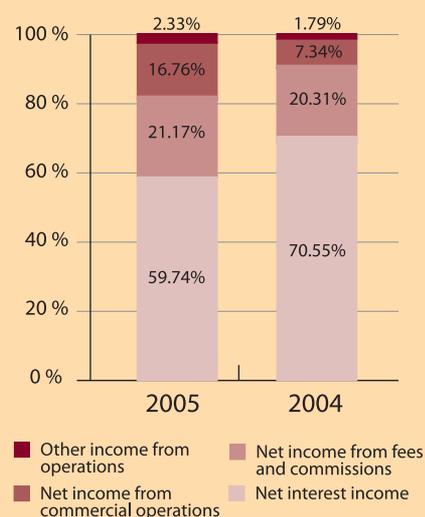
The compensating effect of the above factors predetermined the changes in income, expenditure and the financial result.

*The gross operational income* reached BGN 23,654,000, posting an annual growth of 20.97 percent. Concurrently, this income was restructured with the share of noninterest income rising at the expense of net interest income.

*Net interest income* remained the major income source in 2005 accounting for 59.74 percent in gross operational result (or BGN 14,132,000 in absolute terms). The 2.44 percent growth compared with the previous year was adversely affected by the narrowing *interest rate spread*, a trend typical of the Bulgarian banking sector.

*Interest income* by the end of December 2005 totaled BGN 27,137,000, up 24.80 percent on 2004. The increase was due to the rising volume of interest-earning assets and their restructuring, which helped offset the adverse effect of falling interest return.

### STRUCTURE OF GROSS OPERATIONAL INCOME



### STRUCTURE OF INTEREST INCOME



99.95 percent of total interest expenditure against 95.22 percent in 2004.

*Noninterest income* over the year under review went up by 65.37 percent to reach BGN 9,522,000 compared with BGN 5,758,000 in 2004. The growth coupled with its larger share in the *gross operational income* is indicative of the Bank's enhanced financial intermediation.

*Income from fees and commissions*, comprising the qualitative portion of the noninterest income, formed the largest share in this income. This item exhibited an increase by 26.08 percent to BGN 5,008,000 in 2005 against BGN 3,972,000 in 2004.

*Net income from commercial operations* includes income from trading in debt instruments and income earned from foreign exchange transactions. *Net income from trading in debt instruments*, mostly from the trading portfolio, grew by 103.66 percent on the previous year: BGN 1,670,000 in 2005 against BGN 820,000 in 2004. *Net profit from foreign exchange transactions* by 31 December 2005 was BGN 2,294,000, up 272.4 percent from the previous year.

*Other noninterest income* reached BGN 550,000 compared with BGN 350,000 in 2004, including primarily one-off transactions (sales of assets and a cession).

By the end of the reporting year *operational expenditure* came to BGN 17,790 increasing by 30.69 percent on 2004. This growth was mainly attributable to the rise in the following three expenditure groups: advertising costs, consistent with the pursued advertising strategy which was recognised by the jury at the International Advertising Festival (Albena 2005) as the best bank advertising strategy for 2005; contributions paid to the Deposit Insurance Fund and costs made on VAT due to the higher deposit base and increased transaction volumes required for servicing customers; wage expenditure and spending on fixed assets as a result the Bank's expansion accompanied by opening new jobs and acquiring buildings, machines, equipment and software licenses.

The slower growth of net profit compared with asset growth prompted a decline in *the return on assets* ratio from 1.26 percent in 2004 to 1.00 percent in 2005. This, coupled with the decreasing value of *the capital multiplier*, a result of faster growth of equity compared with assets growth, resulted in a decline in Bank's *return on equity* from 16.41 percent in 2004 to 11.81 percent in 2005.

The share of interest income from *interest on receivables from other customers (loans)* went up from 81.67 percent in total interest income by 31 December 2004 to 85.01 percent by 31 December 2005. By the close of 2005 the absolute amount of this income reached BGN 23,068,000, an increase of 29.89 percent on 2004, entirely due to the higher volume of loans which levelled off their lower interest return.

The share of *interest income earned from interbank deposits* ranked second with 10.28 percent of total interest income. By the end of 2005 this income came to BGN 2,789,000, up 53.66 percent per annum. This growth basically pertained both to the increased volume and higher interest income of interbank deposits.

The share of *interest income from financial instruments held for trading* declined to 4.72 percent of total interest income; and the amount of this income totaled BGN 1,280,000 by the end of 2005, down 41.01 percent on 2004. This fall reflected primarily the decreased average annual amount of the portfolio.

*Interest expenditure* by the close of 2005 amounted to BGN 13,005,000 against BGN 7,949,000 in 2004, posting an increase of 63.61 percent. This growth was ascribable to the increased volume of funds borrowed from customers: the share of interest expenditure on customer deposits comprised

## Risk Management

Corporate Commercial Bank has applied a conservative approach to risk management which fully complies with its development strategy. The product range, the volume of operations, the size of the Bank and the nature of its

customer base (comprising mainly corporate customers) imply comparatively low risk exposures. Notwithstanding, Corporate Commercial Bank established a separate unit to deal with risk management, consistent with BNB tightened supervisory requirements, the Basel Committee directives and the latest trends in valuation of bank risks. Requirements for a risk control system were designed and new rules with improved methods of market risk management were prepared.

The amount of the Bank's trading portfolio remained under the central bank's capital adequacy regulatory requirements. Commercial bank transactions were mostly conducted at customer requests and did not have a speculative nature.

Over 2005, the Bank maintained its foreign currency position relatively unchanged. By year-end the net open foreign currency position accounted for 2.11 percent of the capital base and fully complied with BNB regulatory requirements. The position in US dollars had the largest share in the net open foreign currency position throughout 2005. Despite the fluctuations in the USD/BGN exchange rate over the year, the risk exposure remained comparatively small due to the small volume of the open foreign currency position.

Over the reporting period the Bank's liquidity level was kept high. Liquidity ratios were moving above the set limits. At the end of 2005, primary and secondary liquidity ratios were 13.44 percent and 45.11 percent, respectively, which was above the set limits.

Corporate Commercial Bank maintained adequate ratios or minimal gaps between liquid and interest-sensitive assets and liabilities.

Credit risk management was aimed at improving the quality of assets and diversifying the Bank's credit portfolio. The Bank employs strict procedures and requirements for loan approval and monitors carefully changes in the credit portfolio. The Bank applies an internal rating system in respect of its customers. As a result, the share of Corporate Commercial Bank substandard loans was negligibly low by year-end.

Along with the rules of market risk management, rules and methods of measuring operational risk were developed. A strategy and methods of collecting data on risk events and their categorization, as well as a method of operational risk valuation by Bank's organizational units, were designed.

## Information Technologies

In early 2005 an e-banking system was launched which allowed the Bank to offer its customers comprehensive information solutions entirely protected by the most advanced encrypting algorithms providing different levels of access to the Bank's information system. For the first time e-banking customers can use certificates issued by the certification services suppliers in Bulgaria. Any initiated request for using a service *via* the e-banking module is interpreted as an electronic document within the meaning of law. E-banking system provides opportunities for making all types of payments in national and foreign currency, as well as for obtaining various up-to-date useful information.

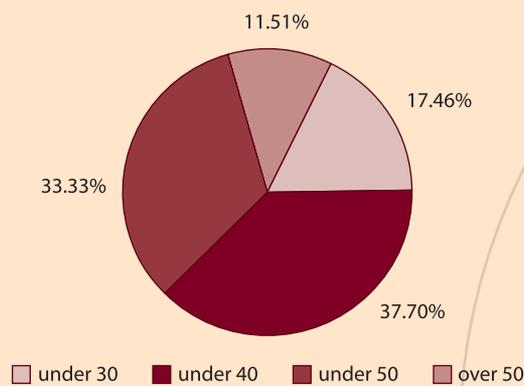
## Human Resources

The quality of human resources is a key factor for accomplishing Corporate Commercial Bank strategic objectives. Therefore, the Bank's human resource management policy is synchronized with its development strategy.

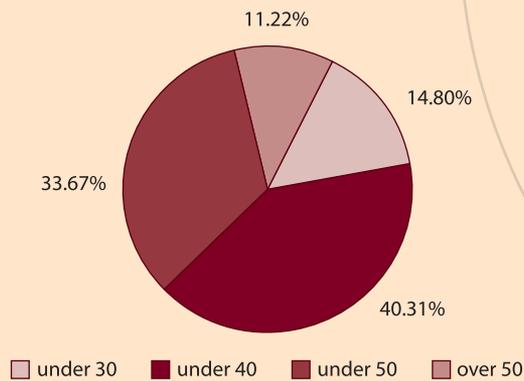
Maintenance of high professional standards is set as a priority. Traditionally good staff educational structure (university graduates account for about 75 percent of the staff), and continuously improving staff expertise by organizing training courses added to this. Over the review year a cycle of internal seminars on all Bank's major operations were held. Corporate Commercial Bank employees took part in all topical seminars of the International Banking Institute. To be in unison with the latest international practice, bank experts working in the field of corporate banking, international payments and card payments, as well as in risk management where the Basel Accord II standards are pending for adoption, took part in international seminars.

In terms of age, employees between 30 and 40 dominated, followed by those between 40 to 50. In 2005 the share of employees under 30 went up. This optimal age structure enables the Bank to combine experience and a significant development potential.

#### AGE STRUCTURE OF STAFF AS OF 31 DECEMBER 2005



#### AGE STRUCTURE OF STAFF AS OF 31 DECEMBER 2004



By the end of 2005, the Bank's employees numbered 252 against 196 as of 31 December 2004. The growth of approximately 30 percent reflects the dynamic expansion of the Bank and the opening of new offices and new jobs in the existing ones.

# COMMUNITY COMMITMENT

**T**he Bank's business invariably goes hand in hand with a sense of high social responsibility. Here, Corporate Commercial Bank initiatives in 2005 involved the arts, healthcare and sports.

At the year's start, the Bank launched a project to back Bulgaria's most significant arts events. Within this, Corporate Commercial Bank sponsored concerts by leading performers such as Nigel Kennedy, Vasko Vasilev and Jose Carreras. The Bank made monetary gifts to the *Young Boys' Choir Association* to enable it to participate in a Vatican festival, to the Koprivshitsa Borough Council in support of the *Koprivshitsa 2005 Ninth National Folklore Assembly* and to the *Sveti Kliment Ohridski* Foundation for prizes to mark the University of Sofia Patron's Day.

Corporate Commercial Bank helped the Youth Department for European Integration organise the *You Are Bulgarian* campaign. Raising awareness of Bulgarian achievements and helping prepare Bulgarians for the European Union accession in 2007 as sovereign citizens of both their country and Europe, the campaign also received official support from the President of the Republic of Bulgaria who paid high compliments to its value and importance.

The Bank was awarded the *Golden Stylus Award* for contributions to Bulgarian culture.

Helping children's health, the bank sponsored the Child Trauma Clinic at the Pirogov First Aid Hospital and made a donation to the Bulgarian Red Cross to help it launch a charity fund for child victims of road accidents.

Corporate Commercial Bank was also an active participant in Bulgarian sporting life, financing the development of Bulgarian sports and its international events. In 2005 the Bank signed a three-year sponsorship contract with the Bulgarian Sambo Federation and extended financial support to Bulgarian Fire Fighters' Applied Sports Federation to help it take part in the 15th International Fire Sports Youth Competition. Bulgaria's first beach soccer tournament was jointly organised by the Bank and BG Radio.

The close of 2005 and the beginning of this year saw the completion of negotiations and the signing of a two-year sponsorship agreement with the Bulgarian Football Union. Highlighting children's and under-21s' soccer, it features a special bonus to Bulgarian nationals for a good showing at Euro 2008. The Bank is privileged to be party to an agreement which, Football Union President Mr Borislav Mihaylov has stated, is the highest-grossing one ever signed between the Union and a Bulgarian advertiser.

WE LOOK AT THINGS THE WAY YOU DO

ANNUAL REPORT

# DEVELOPMENT PROSPECTS IN 2006

**B**ased on its long-term strategy and the achievements in 2005, the Bank has set its objectives for 2006 as follows:

- ✓ Sustainable average asset growth up to 20 percent based on a progressive and stable increase in customer deposit base;
- ✓ Retaining the position gained and expanding its market share within Group II banks;
- ✓ Increasing asset profitability by further restructuring and selected credit growth to 38 percent aimed at achieving a 55 percent share of assets under the strict observance of the rules of credit risk valuation, preservation of the high quality of credit portfolio under the constraints imposed by the BNB;
- ✓ Raising customer deposit base by 20 percent and efforts to cut asset financing costs by maintaining a high share of customer deposits in total liabilities (85 percent);
- ✓ Encouraging payments by bank cards by extending the POS network with merchants and offering new business card products;
- ✓ Increasing permanent earnings from commercial operations under strict expenditure control;
- ✓ Maintaining adequate liquidity and capital adequacy ratios within supervisory requirements and good banking practice.

To accomplish its annual strategic objectives the Bank will rely on its progressively developing competitive advantages, attraction of new customers, mostly corporations, active small and medium-size enterprises and individuals with income higher than the country's average, as well as on the subsequent planned expansion of the Bank's branch network and enhanced presence in the territory of Sofia and the whole country.

# CORPORATE COMMERCIAL BANK FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005  
WITH INDEPENDENT AUDITOR'S REPORT THEREON

## Income statement

For the year ended 31 December 2005

<i>In thousands of BGN</i>	Note	2005	2004
Interest and similar income		27,137	21,744
Interest expense and similar charges		(13,005)	(7,949)
<b>Net interest income</b>	3	14,132	13,795
Fee and commission income		5,345	4,190
Fee and commission expense		(337)	(218)
<b>Net fee and commission income</b>	4	5,008	3,972
Net trading income	5	3,964	1,436
Other operating income (net)	6	550	350
<b>Total income from banking operations</b>		23,654	19,553
General administrative expenses	7	(17,790)	(13,612)
Impairment losses	8	(653)	(677)
<b>Profit/(loss) before tax</b>		5,211	5,264
Income tax expense	9	(834)	(1,041)
<b>Profit/(loss) after tax</b>		4,377	4,223

The income statement is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 22 to 40.

  
**Iliyan Zafirov**  
Executive Director



  
**Orlin Roussev**  
Executive Director

  
**Lyubomir Vessov**  
Executive Director

  
KPMG Bulgaria OOD  
**Krassimir Hadjidinev**  
Partner  
Authorized representative



  
**Margarita Goleva**  
Registered auditor



## Balance sheet

As at 31 December 2005

<i>In thousands of BGN</i>	Note	2005	2004
<b>ASSETS</b>			
Cash and cash equivalents	10	210,127	158,288
Financial assets held for trading	11	28,709	24,438
Investments	12	2,991	837
Placements with and loans to banks and other financial institutions	13	1,547	-
Loans and advances to other customers	14	262,397	164,979
Property, plant and equipment	15	16,947	10,008
Intangible assets	16	458	435
Other assets	17	689	537
<b>Total assets</b>		<b>523,865</b>	<b>359,522</b>
<b>LIABILITIES</b>			
Deposits from banks and other financial institutions	18	26,951	22,075
Deposits from other customers	19	453,292	307,003
Other borrowings	20	205	320
Other liabilities	21	525	1,608
<b>Total liabilities</b>		<b>480,973</b>	<b>331,006</b>
<b>Shareholders' equity</b>			
Issued share capital	22	30,000	20,000
Reserves	22	12,892	8,516
<b>Total shareholders' equity</b>		<b>42,892</b>	<b>28,516</b>
<b>Total liabilities and shareholders' equity</b>		<b>523,865</b>	<b>359,522</b>
Contingent liabilities and other commitments	23	44,417	48,448

The balance sheet is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 22 to 40.



**Iliyan Zafirov**  
Executive Director





**Orlin Roussev**  
Executive Director



**Lyubomir Vessov**  
Executive Director

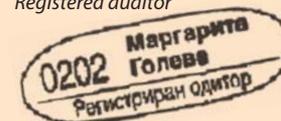
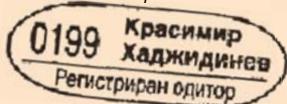


KPMG Bulgaria OOD  
**Krassimir Hadjidinev**  
Partner  
Authorized representative





**Margarita Goleva**  
Registered auditor



## Statement of cash flows

For the year ended 31 December 2005

<i>In thousands of BGN</i>	Note	2005	2004
<b>OPERATING ACTIVITIES</b>			
Profit after taxation		4,377	4,223
<b>Adjustments for non-cash items</b>			
Increase in impairment allowances		653	677
Depreciation and amortisation		1,814	1,399
(Profit)/Loss on disposal of noncurrent assets		42	143
Unrealised (gains) from dealing securities		(423)	(253)
Tax expense		834	1,041
		7,297	7,230
<b>Changes in operating assets</b>			
(Increase)/decrease in financial instruments held for trading		(3,848)	27,478
(Increase)/decrease in placements with and loans to banks		(1,547)	15,739
(Increase) in loans to customers		(98,071)	(43,228)
(Increase)/decrease in other assets		(125)	(313)
		(103,591)	(324)
<b>Changes in operating liabilities</b>			
(Decrease) in deposits from banks		4,876	(8,828)
Increase in amounts owed to other depositors		146,289	61,327
Decrease in other liabilities		(1,059)	(538)
Income taxes paid		(829)	(532)
		149,277	51,429
<b>Cash flows from operating activities</b>		<b>52,983</b>	<b>58,335</b>
<b>INVESTING ACTIVITIES</b>			
Acquisition of noncurrent assets		(11,840)	(4,267)
Sale of noncurrent assets		3,079	141
Sale/(purchase) of investments		(2,154)	270
<b>Cash flows from investing activities</b>		<b>(10,915)</b>	<b>(3,856)</b>
<b>FINANCING ACTIVITIES</b>			
Proceeds from issuance of share capital		10,000	6,000
Payment of finance lease liabilities		(229)	(184)
<b>Cash flows from financing activities</b>		<b>9,771</b>	<b>5,816</b>

## Statement of cash flows, continued

For the year ended 31 December 2005

<i>In thousands of BGN</i>	Note	2005	2004
Net increase in cash and cash equivalents		51,839	60,295
Cash and cash equivalents at 1 January		158,288	97,993
<b>Cash and cash equivalents at 31 December</b>	10	<b>210,127</b>	<b>158,288</b>

The cash flow statement is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 22 to 40.

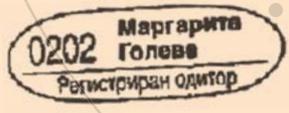
  
**Iliyan Zafirov**  
Executive Director

  
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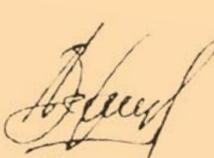
## Statement of changes in equity

For the year ended 31 December 2005

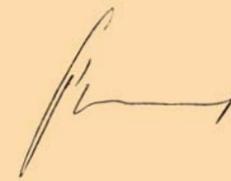
<i>In thousands of BGN</i>	Share capital	Statutory reserves	Retained earnings	Other reserves	Total
<b>Balance at 1 January 2004</b>	14,000	1,441	2,716	135	18,292
Issue of share capital	6,000				6,000
Appropriations to statutory reserve	-	2,716	(2,716)	-	-
Net profit for the year ended 31 December 2004	-	-	4,223	-	4,223
<b>Balance at 31 December 2004</b>	20,000	4,157	4,223	135	28,515
Issue of share capital	10,000	-	-	-	10,000
Appropriations to statutory reserve	-	4,223	(4,223)	-	-
Net profit for the year ended 31 December 2005	-	-	4,377	-	4,377
<b>Balance at 31 December 2005</b>	30,000	8,380	4,377	135	42,892

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 22 to 40.

The financial statements have been approved by the Executive Directors on 31 January 2006.




**Iliyan Zafrov**  
Executive Director



**Orlin Roussev**  
Executive Director



**Lyubomir Vessov**  
Executive Director



KPMG Bulgaria OOD  
**Krassimir Hadjidinev**  
Partner  
Authorized representative



0199 **Красимир Хаджидинов**  
Регистриран одитор



София  
Рег. №045  
"КПМГ - България" ООД



**Margarita Goleva**  
Registered auditor



0202 **Маргарита Голева**  
Регистриран одитор

## 1. BASIS OF PREPARATION

### (a) Statute

Corporate Commercial Bank AD (the Bank) is a bank domiciled in the Republic of Bulgaria and has its registered office in Sofia, 10 Graf Ignatiev Str.

The Bank has a full banking license issued by the Bulgarian National Bank (BNB) according to which it is allowed to conduct all banking transactions permitted by Bulgarian legislation both on the domestic and foreign markets.

### (b) Statement of compliance

The financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and interpretations issued by the Standing Interpretations Committee of the IASB.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 2 (m).

### (c) Basis of preparation

The financial statements are presented in Bulgarian levs (BGN) rounded to the nearest thousand.

The financial statements are prepared on a fair value basis for derivative financial instruments, financial assets and liabilities held for trading, and available-for-sale assets, except those for which a reliable measure of fair value is not available. Other financial assets and liabilities and non-financial assets and liabilities are stated at amortised cost or historical cost convention.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### (a) Income recognition

Interest income and expense is recognised in the income statement as it accrues, taking into account the effective yield of the asset or an applicable floating rate. Interest income and expense include the amortisation of any discount or premium or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

Fee and commission income arises on financial services provided by the Bank and is recognised when the corresponding service is provided.

Net trading income includes gains and losses arising from disposals and changes in the fair value of financial assets and liabilities held for trading.

### (b) Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the exchange rates at the balance sheet date of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on non-monetary items are reported as part of the fair value gain or loss or are included in the fair value reserve in equity.

### (c) Financial assets

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines

the classification of its investments at initial recognition.

*(i) Financial assets at fair value through profit or loss*

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. Derivatives are also categorised as held for trading unless they are designated as hedges.

*(ii) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Bank provides money, goods or services directly to a debtor with no intention of trading the receivable.

*(iii) Held-to-maturity*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. Were the Bank to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available for sale.

## 2. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

**(c) Financial assets, continued**

*(iv) Available-for-sale*

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

*(v) Recognition and subsequent measurement of financial assets*

Purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognised on the date of the actual delivery of the assets. Loans are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus transaction costs for all financial assets. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when the Bank has transferred substantially all risks and rewards of ownership.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise. The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Bank establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

In 2005 the Bank changed its accounting policies regarding the gains and losses arising from a change in the fair value of available-for-sale financial assets. As a result of the new accounting policy the fair value changes of available-for-sale financial assets are recognised directly in equity and not in the income statement which policy was applied in prior financial years. The management of the Bank believes that change made in the recognition of the gains and losses arising from a change in the fair value of available-for-sale financial assets in equity results in a more appropriate dis-

closure in the financial statements and does not have a material impact on the financial result and the net assets of the Bank. The change in the accounting policy is applied retrospectively and the prior year adjustment has an insignificant impact on the net assets of the Bank.

Dividends on available-for-sale equity instruments are recognised in the income statement when the entity's right to receive payment is established.

*(vi) Disclosure of fair value*

According to IAS 32 the Bank disclose fair value information on assets or liabilities for which published market information is readily available and where the fair value is materially different from their recorded amounts.

The fair value of cash and cash equivalents, deposits, loans and other current receivables and liabilities is approximately equal to the book value given, because of their short-term maturity.

For transaction with loans, there is no sufficient market experience, stability and liquidity and therefore their fair value cannot be reliably determined. According to the management, given the existing circumstances, the fair value of loans is not significantly different from the reported carrying amounts.

**(d) Cash and cash equivalents**

Cash and cash equivalents comprise cash balances on hand, cash deposited with the central bank and short-term highly liquid investments with maturity of three months or less when purchased.

**(e) Securities borrowing and lending business and repurchase transactions**

*(i) Securities borrowing and lending*

Investments lent under securities lending arrangements continue to be recognised in the balance sheet and are measured in accordance with the accounting policy for assets held for trading or available-for-sale as appropriate. Cash collateral received in respect of securities lent is recognised as liabilities to either banks or customers. Investments borrowed under securities borrowing agreements are not recognised. Cash collateral placements in respect of securities borrowed are recognised under loans and advances to either banks or customers. Income and expenses arising from the securities borrowing and lending business are recognised on an accrual basis over the period of the transactions and are included in interest income or expense.

*(ii) Repurchase agreements*

The Bank enters into purchases (sales) of investments under agreements to resell (repurchase) substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are recognised in loans to either banks or customers. The receivables are shown as collateralised by the underlying security. Investments sold under repurchase agreements continue to be recognised in the balance sheet and are measured in accordance with the accounting policy for either assets held for trading or available-for-sale as appropriate. The proceeds from the sale of the investments are reported as liabilities to either banks or customers.

The difference between the sale and repurchase considerations is recognised on an accrual basis over the period of the transaction and is included in interest.

**(f) Borrowings**

Borrowings are recognised initially at 'cost', being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognized in the income statement over the period of the borrowings using the effective yield method.

**(g) Offsetting**

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Bank has a legally enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis.

**(h) Impairment**

The carrying amounts of the Bank's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

***(i) Loans and advances and assets held-to-maturity***

The recoverable amount of originated loans and advances and purchased loans that are classified as held-to-maturity, is calculated as the present value of the expected future cash flows, discounted at the instrument's original effective interest rate. Short-term balances are not discounted.

Loans and advances are presented net of specific and general allowances for impairment. Specific allowances are made against the carrying amount of loans and advances that are identified as being impaired based on regular reviews of outstanding balances to reduce these loans and advances to their recoverable amounts. General allowances are maintained to reduce the carrying amount of portfolios of similar loans and advances to their estimated recoverable amounts at the balance sheet date. The expected cash flows for portfolios of similar assets are estimated based on previous experience and considering the credit rating of the underlying customers and late payments of interest or penalties. Increases in the allowance account are recognised in the income statement. When a loan is identified to be not recoverable, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off directly.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the write down, the write-down or allowance is reversed through the income statement.

***(ii) Financial assets remeasured to fair value directly through equity***

The recoverable amount of an equity instrument is its fair value. The recoverable amount of debt instruments and purchased loans remeasured to fair value is calculated as the present value of expected future cash flows discounted at the current market rate of interest.

Where an asset remeasured to fair value directly through equity is impaired, and a write down of the asset was previously recognised directly in equity, the write down is transferred to the income statement and recognised as part of the impairment loss. Where an asset measured to fair value directly through equity is impaired, and an increase in the fair value of the asset was previously recognised in equity, the increase in fair value of the asset recognised in equity is reversed to the extent the asset is impaired. Any additional impairment loss is recognised in the income statement.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down is reversed through the income statement.

**(i) Property, plant and equipment**

Items of property, plant and equipment are stated in the balance sheet at their acquisition cost less accumulated depreciation restated for the effects of hyperinflation.

Depreciation is calculated on a straight line basis at prescribed rates designed to decrease the cost or valuation of

fixed assets over their expected useful lives. The following are approximations of the annual rates used:

Assets	%
• Buildings	4
• Equipment	30
• Computer equipment	50
• Vehicles	25
• Other	15

Assets are not depreciated until they are brought into use and transferred from assets in the course of construction into the relevant asset category.

#### **(j) Intangible assets**

Intangible assets, which are acquired by the Bank, are stated at cost less accumulated amortisation and any impairment losses.

Amortisation is calculated on a straight-line basis over the expected useful life of the asset. The annual rates of amortisation are as follows:

Assets	%
Computer software and Licences	50
Other	20

#### **(k) Provisions**

A provision is recognised in the balance sheet when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### **(l) Taxation**

Tax on the profit for the year comprises current tax and the change in deferred tax. Current tax comprises tax payable calculated on the basis of the expected taxable income for the year, using the tax rates enacted by the balance sheet date, and any adjustment of tax payable for previous years.

Deferred tax is provided using the balance sheet liability method on all temporary differences between the carrying amounts for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is calculated on the basis of the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. The effect on deferred tax of any changes in tax rates is charged to the income statement, except to the extent that it relates to items previously charged or credited directly to equity. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### **(m) Critical accounting estimates and judgements in applying accounting policies**

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

##### **(i) Impairment losses on loans and advances**

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgements as to whether there is any observable

data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

**(n) Standards, Interpretations and amendments to published Standards that are not yet effective and are relevant to the Bank's activities**

*IFRS 7 Financial Instruments: Disclosures* (effective from 1 January 2007) The Standard will require increased disclosure in respect of the Group's financial instruments. It supersedes IAS 30 Disclosures in the Financial Statements of Banks and Similar Financial Institutions and is applicable to all entities that prepare financial statements in accordance with IFRSs. This Group considers that the significant additional disclosures required will relate to its financial risk management objectives, policies and processes.

Amendment to IAS 1 Presentation of Financial Statements – Capital Disclosures (effective from 1 January 2007). As a complimentary amendment arising from IFRS 7 (see above), the Standard will require increased disclosure in respect of the Group's capital. This amendment will require significantly more disclosures regarding the capital structure of the company and group.

Amendment to IAS 39 *Financial Instruments: Recognition and Measurement – The Fair Value Option* (effective from 1 January 2006). The amendment restricts the designation of financial instruments as "at fair value through profit or loss". The Group believes that this amendment should not have a significant impact on the classification of financial instruments, as the Group should be able to comply with the amended criteria for the designation of financial instruments at fair value through profit or loss.

Amendment to IAS 39 *Financial Instruments: Recognition and Measurement* and IFRS 4 *Insurance Contracts – Financial Guarantee Contracts* (effective from 1 January 2006) The amendment requires guarantees that are not insurance contracts to be measured at fair value upon initial recognition. The Group has not yet completed its analysis of the impact of the amendment.

### 3. NET INTEREST INCOME

<i>In thousands of BGN</i>	2005	2004
<b>Interest and similar income</b>		
Interest and similar income arising from:		
Placements with and loans to banks and other financial institutions	2,789	1,815
Loans and advances to other customers	23,068	17,759
Financial instruments held for trading	1,280	2,170
	27,137	21,744
<b>Interest expense and similar charges</b>		
Interest expense and similar charges arising from:		
Deposits from banks and other financial institutions	(6)	(380)
Deposits from other customers	(12,999)	(7,569)
	(13,005)	(7,949)
<b>Net interest income</b>	14,132	13,795

## 4. NET FEE AND COMMISSION INCOME

<i>In thousands of BGN</i>	2005	2004
<b>Fee and commission income</b>		
In Bulgarian Leva	2,206	1,763
In foreign currencies	3,139	2,427
	5,345	4,190
<b>Fee and commission expense</b>		
In Bulgarian Leva	(265)	(135)
In foreign currencies	(72)	(83)
	(337)	(218)
<b>Net fee and commission income</b>	5,008	3,972

## 5. NET TRADING INCOME

<i>In thousands of BGN</i>	2005	2004
<b>Net trading income arising from:</b>		
Dealing in debt instruments and related derivatives	1,247	567
Gain/(loss) on revaluation of debt instruments and related derivatives	423	253
	1,670	820
<b>Net trading income arising from:</b>		
Realised foreign exchange gains/(losses)	15	202
Unrealised foreign exchange gains	2,279	414
	2,294	616
<b>Net trading income</b>	3,964	1,436

## 6. OTHER OPERATING INCOME

<i>In thousands of BGN</i>	2005	2004
Gain/(loss) on sale of non-current assets	(42)	(143)
Other non-financial services sold	416	405
Other income (net)	176	88
<b>Other operating income</b>	550	350

## 7. GENERAL ADMINISTRATIVE EXPENSES

<i>In thousands of BGN</i>	2005	2004
General and administrative expenses arising from:		
Personnel cost	(5,704)	(4,861)
Materials, rent and hired services	(7,030)	(5,101)
Depreciation and amortization	(1,814)	(1,399)
Administration, marketing and other costs	(3,242)	(2,251)
<b>General and administrative expenses</b>	<b>(17,790)</b>	<b>(13,612)</b>

Personnel costs include salaries, social and health security under the provisions of the local legislation. As at 31 December 2005 the number of employees working in the Bank is 250.

## 8. IMPAIRMENT LOSSES

<i>In thousands of BGN</i>	2005	2004
<b>Increase</b>		
Loans and advances to customers	(2,407)	(1,688)
<b>Reversals</b>	<b>1,754</b>	<b>1,011</b>
<b>Net impairment losses</b>	<b>(653)</b>	<b>(677)</b>

## 9. TAXATION

### Income tax expense

<i>In thousands of BGN</i>	2005	2004
Current tax	(844)	(1,037)
Deferred tax expense	10	(4)
<b>Income tax expense</b>	<b>(834)</b>	<b>(1,041)</b>

Under Bulgarian Law company profits are subject to corporate tax of 15%.

The relationship between accounting profit before tax and tax expense is as follows:

<i>In thousands of BGN</i>	2005	2004
Accounting profit	5,211	5,264
Tax at applicable tax rates (15% - 2005; 19,5% - 2004)	782	1,026
Tax effect of expenses that are not deductible in determining taxable income	1,375	285
Tax effect of (income) that is not taxable	(1,323)	(273)
Tax effect from change in the tax rate		3
<b>Income tax expense</b>	<b>834</b>	<b>1,041</b>
<b>Effective tax rate</b>	<b>16%</b>	<b>19.77%</b>

## 9. TAXATION, CONTINUED

### Deferred Taxation

#### Recognised deferred tax assets and liabilities

Deferred income taxes are calculated on all temporary differences under the liability method using a principal tax rate of 15% for 2006, when differences may arise at earliest.

Deferred tax assets and liabilities are attributable to the following:

<i>In thousands of BGN</i>	Assets		Liabilities		Net	
	2005	2004	2005	2004	2005	2004
Other liabilities	(27)	(17)		-	(27)	(17)
Net tax assets	(27)	(17)	-	-	(27)	(17)

#### Movement in temporary differences during the year

<i>In thousands of BGN</i>	Balance 1 Jan 2005	Recognised in Income statement	Balance 31 Dec 2005
Other liabilities	(17)	(10)	(27)
	(17)	(10)	(27)

## 10. CASH AND CASH EQUIVALENTS

<i>In thousands of BGN</i>	2005	2004
Cash on hand		
In Bulgarian Leva	9,662	5,012
In foreign currencies	11,446	2,942
Balances with the Central Bank	43,452	38,753
Current accounts and amounts with local banks with original maturity less than 3 months	125	11,939
Current accounts and amounts with foreign banks with original maturity less than 3 months	145,444	99,644
	210,129	158,290
Less allowance for uncollectability	(2)	(2)
	210,127	158,288

The current account with the Bulgarian National Bank is used for direct participation in the money and Treasury bill markets and for settlement purposes. It includes also the minimum required reserves maintained in the BNB.

For the purposes of Cash flow statement cash and cash equivalents include cash balances on hand, current account with the BNB, other current accounts and deposit accounts with maturity less than three months.

## 11. FINANCIAL ASSETS HELD FOR TRADING

<i>In thousands of BGN</i>	2005	2004
Government securities of Republic of Bulgaria		
middle-term denominated in Bulgarian Leva	15,070	15,623
long-term denominated in Bulgarian Leva	3,838	3,565
long-term denominated in foreign currencies	2,181	2,142
Foreign securities		
denominated in Bulgarian Leva	7,101	-
denominated in foreign currencies	519	3,108
	28,709	24,438

Government securities comprise Bulgarian securities denominated in BGN and EURO. The BGN denominated securities earn interest of 4.45% and the EURO denominated securities - 5.75%. The securities are stated at market prices quoted on the local market at year end.

Foreign securities held in the Bank's portfolio as at 31 December 2005 include securities, issued in BGN by a foreign financial institution and yield 8%.

## 12. INVESTMENTS

<i>In thousands of BGN</i>	2005	2004
Equity investments	128	39
Bonds	2,303	-
Municipality bonds	532	798
Compensatory notes	28	-
	2,991	837

Equity investments comprise shares in local and foreign companies and organizations related to the Bank's membership in bank transfer and settlement institutions. The investments classified as equity investments are stated at cost, as they do not have quoted market prices in an active market.

## 13. PLACEMENTS WITH AND LOANS TO BANKS AND OTHER FINANCIAL INSTITUTIONS

<i>In thousands of BGN</i>	2005	2004
Placements with and loans to domestic banks and other financial institutions	1,547	-
	1,547	-

## 14. LOANS AND ADVANCES TO OTHER CUSTOMERS

### Analysis by type of borrower

<i>In thousands of BGN</i>	2005	2004
Individuals		
In Bulgarian leva	1,763	2,316
In foreign currency	2,416	675
Private companies		
In Bulgarian leva	125,998	62,853
In foreign currencies	126,066	93,023
State owned companies		
In Bulgarian leva	8,911	8,216
In foreign currencies	-	-
Total loans and advances to customers	265,154	167,083
Less allowance for uncollectability	(2,757)	(2,104)
	262,397	164,979

Loans to customers earn an average effective interest at annual rate between 10% and 11%.

## 15. PROPERTY, PLANT AND EQUIPMENT

<i>In thousands of BGN</i>	Land and buildings	Equipment	Motor vehicles	Fixtures and fittings	Other assets	Assets in progress	Total
<b>Cost</b>							
At 1 January 2005	7,762	2,856	1,012	1,002	36	-	12,668
Additions	900	665	690	278	10	12,971	15,514
Transfers from/(to) assets in progress	6,953	144	-	161	1	(7,259)	-
Disposals	(6,938)	(4)	(195)	(24)	-	-	(7,161)
Balance at 31 December 2005	8,677	3,661	1,507	1,417	47	5,712	21,021
<b>Depreciation</b>							
At 1 January 2005	375	1,591	345	335	14	-	2,660
Charge for the year	336	789	340	164	7	-	1,636
Disposals	(76)	-	(137)	(7)	(2)	-	(222)
Balance at 31 December 2005	635	2,380	548	492	19	-	4,074
<b>Carrying amount</b>							
At 1 January 2005	7,387	1,265	667	667	22	-	10,008
At 31 December 2005	8,042	1,281	959	925	28	5,712	16,947

## 16. INTANGIBLE ASSETS

<i>In thousands of BGN</i>	
<b>Cost</b>	
At 1 January 2005	761
Additions	201
Transfers from/(to) assets in progress	-
Disposals	-
Balance at 31 December 2005	962
<b>Depreciation</b>	
At 1 January 2005	326
Charge for the year	178
Disposals	-
Balance at 31 December 2005	504
<b>Carrying amount</b>	
At 1 January 2005	435
At 31 December 2005	458

## 17. OTHER ASSETS

<i>In thousands of BGN</i>	2005	2004
Prepayments	53	61
Deferred expenses	511	258
Tax receivable	49	0
Other receivables	76	218
	689	537

## 18. DEPOSITS FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

<i>In thousands of BGN</i>	2005	2004
In Bulgarian levs	12,275	9,001
In foreign currencies	14,676	13,074
	26,951	22,075

## 19. DEPOSITS FROM OTHER CUSTOMERS

<i>In thousands of BGN</i>	2005	2004
Individuals		
In Bulgarian levs	76,410	47,268
In foreign currencies	65,627	32,455
Private companies		
In Bulgarian levs	45,779	33,344
In foreign currencies	74,647	21,602
State companies		
In Bulgarian levs	96,432	70,479
In foreign currencies	94,397	101,855
	453,292	307,003

Deposits from other customers bear interest between 2% and 3% for current accounts and between 4% and 5% for term placements.

## 20. OTHER BORROWINGS

<i>In thousands of BGN</i>	2005	2004
Finance lease liability	205	320
	205	320

## 21. OTHER LIABILITIES

<i>In thousands of BGN</i>	2005	2004
Tax liabilities	-	94
Advances received	37	58
Other creditors	346	242
Other liabilities	142	1,214
	525	1,608

## 22. CAPITAL AND RESERVES

### (a) Number and face value of registered shares as at 31 December 2005

<i>In thousands of BGN</i>	Number of shares	Face value
Ordinary registered voting shares	3,000,000	30,000
	3,000,000	30,000

As of 31 December 2005 the authorised share capital of the Bank is BGN 30,000 thousand, fully paid in. The capital of the Bank comprises 3,000 thousand ordinary shares with a face value of BGN 10 each. In 2005, as a result of Management board decision dated 5 April 2005, the share capital of Corporate Commercial Bank AD is increased by BGN 10,000 thousand.

### (b) Reserves

Statutory reserves comprise amounts appropriated for purposes defined by the local legislation. Under local statutory legislation, the Bank is required to set aside one fifth of its profit in a statutory reserve until it reaches 1.25 % of the banks' total assets and off-balance-sheet liabilities.

## 23. COMMITMENTS AND CONTINGENCIES

### (a) Memorandum items

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to one year.

The contractual amounts of commitments and contingent liabilities are set out in the following table. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognized at the balance sheet date if counterparties failed completely to perform as contracted.

<i>In thousands of BGN</i>	2005	2004
Bank guarantees and letters of credit		
In Bulgarian levs	20,894	24,619
In foreign currencies	23,523	23,829
	44,417	48,448

Property, plant and equipment, cash deposits or other assets, pledged in favour of the Bank, secure the guarantees issued.

These commitments and contingent liabilities have off balance-sheet credit risk because only arrangement fees and accruals for probable losses are recognized in the balance sheet until the commitments are fulfilled or expire. Many of the contingent liabilities and commitments will expire without being advanced in whole or in part. Therefore, the amounts do not represent expected future cash flows.

## 24. RELATED PARTY TRANSACTIONS

### *In thousands of BGN*

Related party	Type of relationship	Type of transaction	Outstanding balance 31 December 2005
Victoria ZAD	Common management	Bank guarantees	477
		Term deposits received	2,756
		Demand accounts	343
		Interests paid	115
Dar 02 OOD	Controlling interest	Demand accounts	41
KV Real OOD	Common management	Loans extended	464
Fina-C EOOD	Common management	Repurchase Agreement Receivable	1,547
		Demand accounts	81
Employees		Loans extended	500
		Overdraft facility	32
		Term deposits received	1,056
Administrators		Loans extended	417
		Overdraft facility	2
		Term deposits and demand accounts	486
Directors		Remuneration	697

## 25. RISK MANAGEMENT DISCLOSURES

### A. Trading activities

The Bank maintains active trading positions in a limited number of derivatives, mainly short-term forward contracts and non-derivative financial instruments. Most of the Bank's trading activities are customer driven. In anticipation of customer demand, the Bank carries an inventory of capital market instruments and maintains access to market liquidity by trading with other market makers. These activities constitute the proprietary trading business and enable the Bank to provide customers with capital market products at competitive prices. As trading strategies depend on both market-making and proprietary positions, given the relationships between instruments and markets, those are managed in concert to maximize net trading income.

The Bank manages its trading activities by type of risk involved and on the basis of the categories of trading instruments held.

#### (i) Credit risk

The risk that counterparties to trading instruments might default on their obligations is monitored on an ongoing basis. In monitoring credit risk exposure, consideration is given to trading instruments with a positive fair value and to the volatility of the fair value of trading instruments. To manage the level of credit risk, the Bank deals with counterparties of good credit standing, and when appropriate, obtains collateral.

#### (ii) Market risk

All trading instruments are subject to market risk, the risk that future changes in market conditions may make an instrument less valuable or more onerous. The instruments are recognized at fair value, and all changes in market conditions directly affect net trading income.

The Bank manages its use of trading instruments in response to changing market conditions. Exposure to market risk is formally managed in accordance with risk limits set by senior management by buying or selling instruments or entering into offsetting positions.

### B. Non-trading activities

Below is a discussion of the various risks the Bank is exposed to as a result of its non-trading activities and the approach taken to manage those risks.

#### (i) Liquidity risk

Liquidity risk arises in the general funding of the Bank's activities and in the management of positions. It includes both the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The Bank usually has access to a diverse funding base. Funds are raised using a broad range of instruments including deposits, other liabilities evidenced by paper, and share capital. This enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. The Bank strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities. The Bank continually assesses liquidity risk by identifying and monitoring changes in funding required to meet business goals and targets set in terms of the overall Bank strategy. In addition the Bank holds a portfolio of liquid assets as part of its liquidity risk management strategy.

The following table provides an analysis of the financial assets and liabilities of the Bank into relevant maturity rankings based on the remaining periods to repayment.

*Maturity table as at 31 December 2005*

<i>In thousands of BGN</i>	<b>Up to 1 month</b>	<b>From 2 to 3 months</b>	<b>From 3 months to 1 year</b>	<b>From 1 to 5 years</b>	<b>Maturity not defined</b>	<b>Total</b>
<b>Assets</b>						
Cash and cash equivalents	210,127	-	-	-	-	210,127
Financial assets held for trading	28,709	-	-	-	-	28,709
Equity investments	-	-	2,863	-	128	2,991
Placements with and loans to banks	1,547	-	-	-	-	1,547
Loans and advances to other customers	15,176	19,224	119,704	105,538	2,755	262,397
Property, plant and equipment	-	-	-	9,362	7,585	16,947
Intangible assets	-	-	-	-	458	458
Other assets	178	-	511	-	-	689
	<b>255,737</b>	<b>19,224</b>	<b>123,078</b>	<b>114,900</b>	<b>10,926</b>	<b>523,865</b>
<b>Liabilities</b>						
Deposits from banks	7,025	2,940	8,652	7,534	800	26,951
Deposits from non-financial institutions	106,199	44,205	214,823	84,625	3,440	453,292
Other borrowings	12	25	89	79	-	205
Other liabilities	302	-	214	9	-	525
	<b>113,538</b>	<b>47,170</b>	<b>223,778</b>	<b>92,247</b>	<b>4,240</b>	<b>480,973</b>
<b>Net liquidity gap</b>	<b>142,199</b>	<b>(27,946)</b>	<b>(100,700)</b>	<b>22,653</b>	<b>6,686</b>	<b>42,892</b>

*Maturity table as at 31 December 2004*

<i>In thousands of BGN</i>	<b>Up to 1 month</b>	<b>From 2 to 3 months</b>	<b>From 3 months to 1 year</b>	<b>From 1 to 5 years</b>	<b>Maturity not defined</b>	<b>Total</b>
<b>Assets</b>						
Cash and cash equivalents	158,288	-	-	-	-	158,288
Financial assets held for trading	24,438	-	-	-	-	24,438
Equity investments	-	-	798	-	39	837
Placements with and loans to banks	-	-	-	-	-	-
Loans and advances to other customers	4,657	11,528	77,651	70,042	1,101	164,979
Property, plant and equipment	-	-	-	3,056	6,952	10,008
Intangible assets	-	-	-	-	435	435
Other assets	279	-	258	-	-	537
	<b>187,662</b>	<b>11,528</b>	<b>78,707</b>	<b>73,098</b>	<b>8,527</b>	<b>359,522</b>
<b>Liabilities</b>						
Deposits from banks	9,163	2,098	4,456	5,826	532	22,075
Deposits from non-financial institutions	245,398	18,169	34,277	7,247	1,912	307,003
Other borrowings	-	-	-	320	-	320
Other liabilities	1,472	-	136	-	-	1,608
	<b>256,033</b>	<b>20,267</b>	<b>38,869</b>	<b>13,393</b>	<b>2,444</b>	<b>331,006</b>
<b>Net liquidity gap</b>	<b>(68,371)</b>	<b>(8,739)</b>	<b>39,838</b>	<b>59,705</b>	<b>6,083</b>	<b>28,516</b>

*(ii) Market risk*

*Interest rate risk*

The Bank's operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets (including investments) and interest-bearing liabilities mature or reprice at different times or in differing amounts. In the case of floating rate assets and liabilities the Bank is also exposed to basis risk, which is the difference in repricing characteristics of the various floating rate indices, such as the savings rate and six months LIBOR and different types of interest. Risk management activities are aimed at optimizing net interest income, given market interest rate levels consistent with the Bank's business strategies.

Asset-liability risk management activities are conducted in the context of the Bank's sensitivity to interest rate changes. The actual effect will depend on a number of factors, including the extent to which repayments are made earlier or later than the contracted dates and variations in interest rate sensitivity within repricing periods and among currencies.

*Currency risk*

The Bank is exposed to currency risk through transactions in foreign currencies. It does not make investments in foreign operations.

As a result of the currency Board in place in Bulgaria, the Bulgarian currency is pegged to the Euro. As the currency in which the Bank presents its financial statements is the Bulgarian lev, the Bank's financial statements are effected by movements in the exchange rates between the currencies outside the Euro-zone and the lev.

The Bank's transactional exposures give rise to foreign currency gains and losses that are recognized in the income statement. These exposures comprise the monetary assets and monetary liabilities of the Bank that are not denominated in the measurement currency of the Bank. These exposures were as follows:

<i>In thousands of BGN</i>	2005		2005
	BGN and EUR	Other foreign currencies	Total
<b>Assets</b>			
Cash and cash equivalents	53,179	156,948	210,127
Financial assets held for trading	19,427	9,282	28,709
Equity investments	686	2,305	2,991
Placements with and loans to banks and other financial institutions	-	1,547	1,547
Loans and advances to other customers	135,821	126,576	262,397
Property, plant and equipment	16,947	-	16,947
Intangible assets	458	-	458
Other assets	684	5	689
	227,202	296,663	523,865
<b>Liabilities</b>			
Deposits from banks and other financial institutions	12,275	14,676	26,951
Deposits from other customers	218,620	234,672	453,292
Other borrowings	205	-	205
Other liabilities	387	138	525
	231,487	249,486	480,973

In respect of monetary assets and liabilities in foreign currencies that are not economically hedged, the Bank ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate.

*(iii) Market risk, continued*

*Currency risk, continued*

<i>In thousands of BGN</i>	2004	2004	2004
	BGN and EUR	Other foreign currencies	Total
<b>Assets</b>			
Cash and cash equivalents	40,020	118,268	158,288
Financial assets held for trading	22,296	2,142	24,438
Equity investments	834	3	837
Placements with and loans to banks and other financial institutions	-	-	-
Loans and advances to other customers	72,715	92,264	164,979
Property, plant and equipment	10,008	-	10,008
Intangible assets	435	-	435
Other assets	435	102	537
	146,743	212,779	359,522
<b>Liabilities</b>			
Deposits from banks and other financial institutions	9,001	13,074	22,075
Deposits from other customers	151,091	155,912	307,003
Other borrowings	320	-	320
Other liabilities	380	1,228	1,608
	160,792	170,214	331,006

*(iv) Credit risk*

The Bank is subject to credit risk through its trading, lending, and investing activities and in cases where it acts as an intermediary on behalf of customers or other third parties or issues guarantees.

Credit risk associated with trading and investing activities is managed through the Bank's market risk management process.

The risk that counterparties to both derivative and other instruments might default on their obligations is monitored on an ongoing basis. To manage the level of credit risk, the Bank deals with counterparties of good credit standing.

The Bank's primary exposure to credit risk arises through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of the assets on the balance sheet. In addition, the Bank is exposed to off balance sheet credit risk through commitments to extend credit and guarantees issued.

Concentrations of credit risk (whether on or off balance sheet) that arise from financial instruments exist for Banks of counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

The major concentrations of credit risk arise by location and type of customer in relation to the Bank's investments, loans and advances, commitments to extend credit and guarantees issued.

Total on balance sheet economic sector credit risk concentrations are presented in the table below.

<i>In thousands of BGN</i>	2005	2004
Trade and services	128,117	64,318
Production	72,119	59,738
Construction	30,311	22,803
Agriculture	3,616	2,615
Transport and communications	4,147	2,987
Other industries	26,844	14,622
	265,154	167,083
Less allowance for uncollectability	(2,757)	(2,104)
	262,397	164,979

The amounts reflected in the tables represent the maximum accounting loss that would be recognised at the balance sheet date if counterparties failed completely to perform as contracted and any collateral or security proved to be of no value. The amounts, therefore, greatly exceed expected losses, which are included in the allowance for uncollectability.

The Bank's policy is to require suitable collateral to be provided by certain customers prior to the disbursement of approved loans. All of the balance of outstanding loans is collateralised. Guarantees and letters of credit are also subject to strict credit assessments before being provided. The agreements specify monetary limits to the Bank's obligations. Collateral for loans, guarantees, and letters of credit is usually in the form of cash, inventory, listed investments, or other property.

The table below shows a breakdown of total credit extended to customers, other than financial institutions, by the Bank by type of collateral:

<i>In thousands of BGN</i>	2005	2004
Secured by mortgages	67,291	17,403
Cash collateral	17,826	21,885
Other collateral	147,917	108,231
Without collateral	32,119	19,564
Less allowance for uncollectability	(2,757)	(2,104)
	262,396	164,979

### C. Risk measurement and control

Interest rate, currency, equity price, credit, liquidity, and other risks are actively managed by independent risk control Banks to ensure compliance with the Bank's risk limits. The Bank's risk limits are assessed regularly to ensure their appropriateness given the Bank's objectives and strategies and current market conditions. The Bank when measuring the inherent risks with regard to its trading and non-trading positions (including both derivative and non-derivative instruments) uses a variety of techniques.

## 26. POST BALANCE SHEET EVENTS

There are no events after the balance sheet date of such a nature that would require either adjustments to or additional disclosures in the financial statements.

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Mr. Lyubomir Vessov

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## KOZLODUI FINANCIAL CENTER

KOZLODUI 3320, BL. 80, ENTR. G  
Tel.: 00359 973/8 30 05  
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## OFFICE NUCLEAR POWER PLANT KOZLODUI

Tel.: 00359 973/ 8 20 05

## PLOVDIV FINANCIAL CENTER

PLOVDIV 4000, 14, BELGRAD Str.  
Tel.: 00359 32/94 58 10  
Fax: 00359 32/94 59 19

## OFFICE INTERNATIONAL PLOVDIV'S FAIR

Tel.: 00359 32/90 27 05

## ROUSSE FINANCIAL CENTER

ROUSSE 7000, 13, SVETA TROITZA Sq.  
Tel.: 00359 82/81 07 10  
Fax: 00359 82/81 07 20

## OFFICE POWER STATION, ROUSSE

Tel.: 00359 82/84 57 29

## STARA ZAGORA FINANCIAL CENTER

STARA ZAGORA 6000,  
142, TZAR SIMEON VELIKI Blvd.  
Tel.: 00359 42/61 12 12  
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## OFFICE RADNEVO

RADNEVO 6260, 5, GEORGI DIMITROV Str.  
Tel.: 00359 417/82 854

## OFFICE DISTRICT COURT STARA ZAGORA

Tel.: 00359 42/64 54 87

## OFFICE MINE TRAYANOVO – 2

Tel.: 00359 417/823 10

## DOSPAT FINANCIAL CENTER

DOSPAT 4831, 4, PURVI MAY Str.  
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## OFFICE DEVIN

DEVIN 7463, 1, ORFEY Str.  
Tel.: 00359 3041/24 84

## HARMANLI FINANCIAL CENTER

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Fax.: 00359 373/27 02

## VELIKO TARNOVO FINANCIAL CENTER

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